



Job Opportunity - Salesperson

The Mower Store is looking to add an Outdoor Power Equipment Salesperson to the team! This **commission-based sales role** is a **full-time** position with essentially unlimited earning potential.

The Mower Store is located at 134 Koehler Road in Martinsville, VA, right behind Sportlanes. We sell and service Husqvarna, Masport, SCAG, Stihl, Toro, and Ventrac equipment.

The person we are looking for will have the following characteristics/skills:

- A positive and winning attitude
- Professional sales experience is a plus, but not required:
 - Ability to prioritize customers and maintain composure during busy times
 - The ability to connect with customers in a professional and friendly manner
 - A driven and motivated attitude to help people find and purchase the right equipment
- Basic knowledge of mowers, blowers, trimmers, saws, tractors, lawn care, and landscaping
- Skills, ability, and willingness to perform basic assembly of handheld power equipment, creatively arrange new equipment for retail display, and maintain a pristine showroom:
 - Place stickers and price tags on equipment
 - Keep equipment and displays wiped down
 - Sweep, vacuum, and take trash out as-needed
- Experience, knowledge, and willingness to give customers basic tutorials on power equipment
- Ability to help customers load mowers and other power equipment on their vehicle as-needed
- Teachable and able to follow directions from our managers
- Willingness to go the extra mile for both customers and the team
- Willingness to do whatever it takes to get customers in the door and sell equipment
- Willingness to help with the occasional mobile events such as tent sales and trade shows

Our hours are Mon-Fri 8:30am-5:30pm and Saturday by appointment (maybe 1-2 times a month). The hours for this position will be 40+ hours each week.

Competitive pay based on experience and performance.

** TO APPLY, GO TO: www.MyNewMower.com